

Our Business Is Protecting Yours

## UPS Recognise AlertSystems As a Leading CCTV and Security Systems Company in the UK

*Following the subsequent take-over of Lynx by UPS it was time to build a new relationship with a different partner - AlertSystems. UPS operated their security strategy in a different way to Lynx and already had established, working relationships with other security providers.*

UPS and AlertSystems have enjoyed a successful working relationship for several years now. An initial partnership was forged back in 2001 between AlertSystems and Lynx Express, with AlertSystems installing and providing service and maintenance of CCTV systems and Intruder Alarm security systems in new depots across the Lynx Group.

Following the subsequent take-over of Lynx by UPS, it was time to build a new relationship with a different partner. UPS operated their security strategy in a different way to Lynx and already had established, working relationships with other security providers. However, there was one overriding factor that UPS took key note of, which was the reputation AlertSystems had gained with Lynx for reliability, a wealth of security knowledge and understanding of customer's needs, and provision of excellent service and maintenance support.

It was for these reasons that UPS tasked AlertSystems to provide CCTV, and other security solutions to some of the issues being experienced at other sites within the UPS group, not least being the completion of the design and set up of their central monitoring facility at East Midlands Airport. AlertSystems were able to demonstrate a total understanding of the requirement and had the technical know-how to get the job done.

The East Midlands Airport central control facility is a key component of the UPS security strategy. It has to function efficiently providing real-time information feedback from all their remote sites. There were issues with legacy systems no longer supported and old transmission technology over ISDN and PSTN lines that, was both costly and not fast enough.

AlertSystems' analysis of the situation was straight forward, the systems had to be migrated across to an IP based communication network with GSM back-up, amalgamating the various platforms previously used into one simplified operation. The results will mean considerable savings in transmission costs, much more reliability and built in redundancy with the dual communication signal path. The other enormous benefit is there is now one sole service provider and single point of contact.

It is all about applying high standards, the right guidance to suit the customer's need and providing excellent value, key qualities which UPS have recognised in AlertSystems, and as a direct result, in April 2009, AlertSystems were awarded a national service contract to cover all UPS sites across the UK.

Eric Crosby, UPS National Security Manager says; "In his twenty years experience he hasn't dealt with a more professional company in the security industry."

AlertSystems' core business is external security, offering a range of products including CCTV, External Deterrent Systems, Remote Monitoring, Access Control Systems, Automatic Number Plate Recognition and Gates, Barriers & Turnstiles. Security solutions for all applications and expertise that is second to none. That is why UPS have chosen AlertSystems to be their security partner and why AlertSystems are very pleased to be of service to UPS.

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